

Factors that influence value of helicopter EMS



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Mechanisms by which HEMS may improve trauma outcomes

Faster transport time: if expected ground transport time > 30 minutes

Higher level of care (staff, medications, procedures, equipment)



Speed is not everything: Identifying patients who may benefit from helicopter transport despite faster ground transport

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Association Between Helicopter vs Ground Emergency Medical Services and Survival for Adults With Major Trauma

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Elliott R. Haut, MD, FACS

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Michael G. Millin, MD, MPH

Context Helicopter emergency medical services and their possible effect on outcomes for traumatically injured patients remain a subject of debate. Because helicopter services are a limited and expensive resource, a methodologically rigorous investigation of its effectiveness compared with ground emergency medical services is warranted.

223,475 patients with major trauma

Propensity score analysis, national trauma registry

Outcome = survival to hospital discharge

- * Helicopter vs. ground (**OR 1.16** [95% CI 1.14-1.18])
 - * Absolute risk reduction 1.5%
 - * i.e. **1.5 lives saved /100 transports**



Headline: "Air ambulances leave some with sky-high bills" 12/17/09



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Feedback: Man Weeps After Getting \$40K Statement For Flight To Hospital

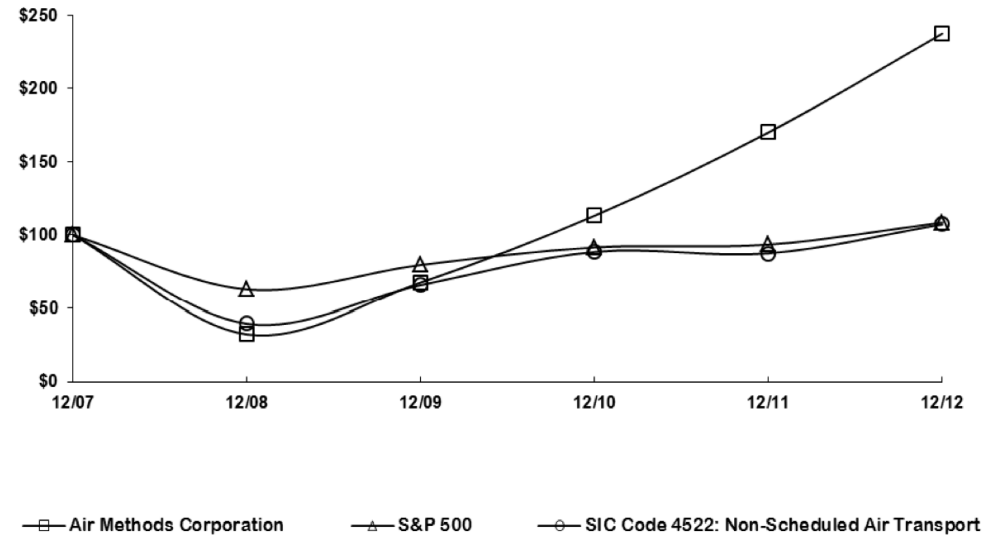


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Story Published: Mar 8, 2013 at 5:02 PM EDT
(Story Updated: Mar 8, 2013 at 8:02 PM EDT)

COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN*
Among Air Methods Corporation, the S&P 500 Index, and SIC Code 4522: Non-Scheduled Air Transport



Mean HEMS transport bill:

- 2007: \$13,000
- 2013: \$36,000



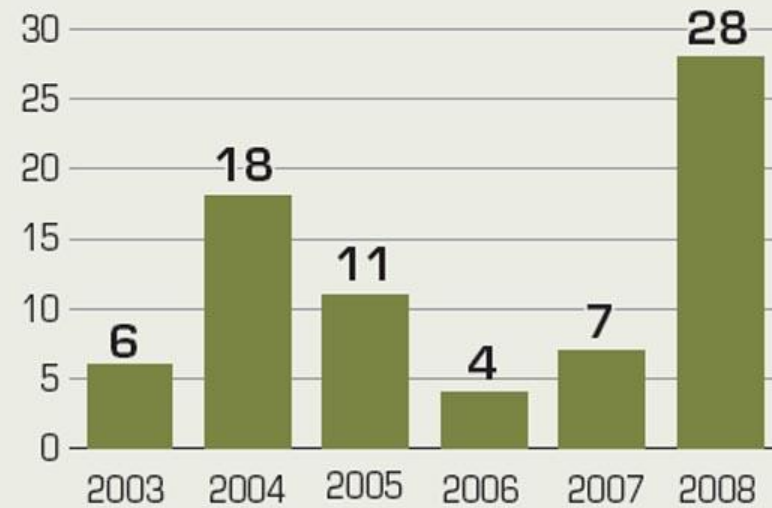
Crisis in the Sky: Medevac Helicopter Crashes and Deaths
*Escalating Business Pressures, Insurance, Lack of Oversight
Blamed for Rash of Accidents*
By BRIAN ROSS, JOSEPH RHEE and ANGELA M. HILL
February 3, 2009—

The Washington Post



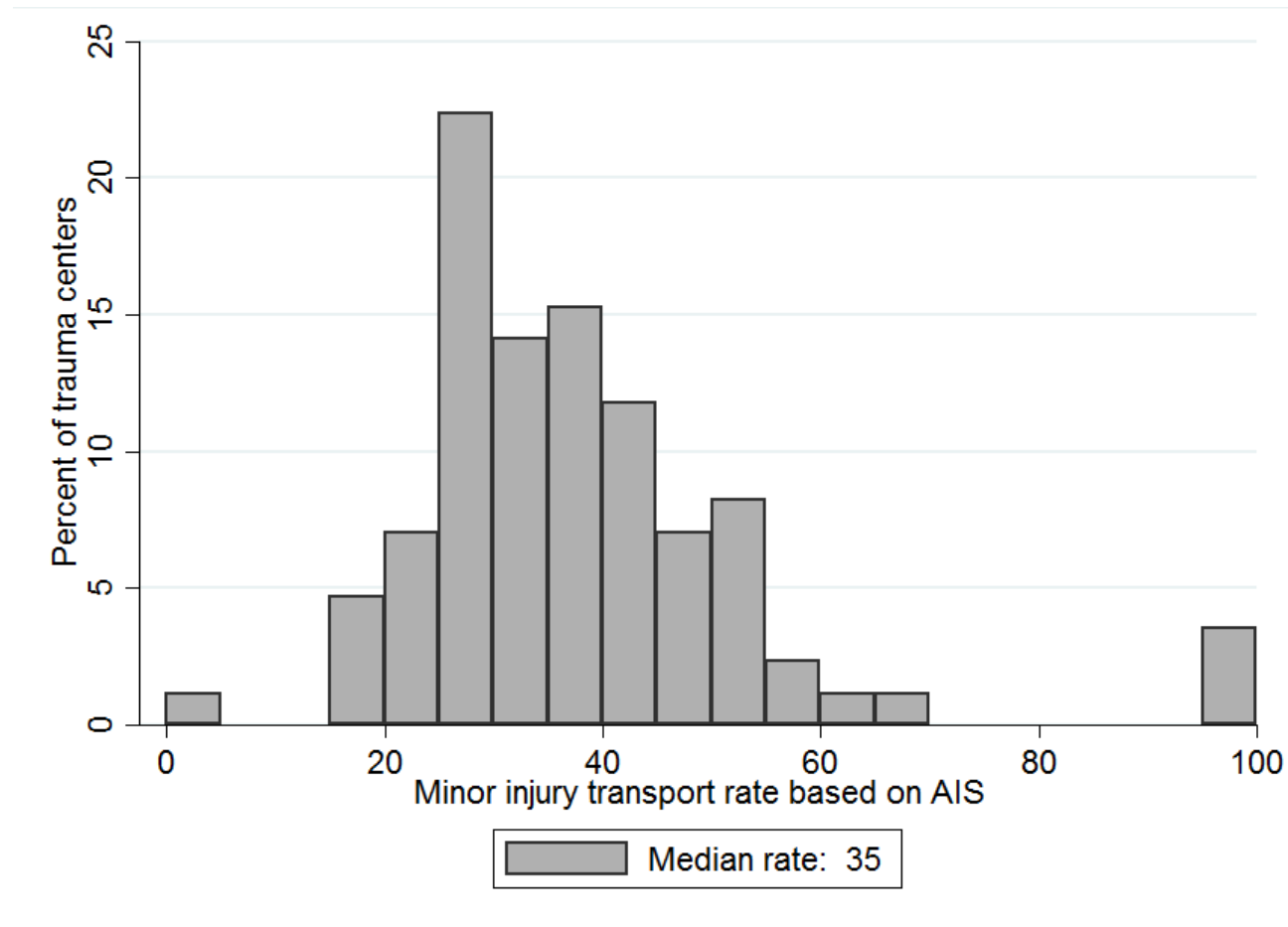
medevac fatalities

Number of people killed in medevac helicopter crashes in the U.S.



Source: National Transportation Safety Board

Wide regional variation in minor injury flights



Summary of challenges in assessing value of HEMS

- * Estimates of effectiveness of HEMS depend on local context/alternatives, study methodology
- * Public concerns re: costs, safety, overuse for minor injuries
- * High fixed costs and economic incentives for overuse

Cost-Effectiveness of Helicopter Versus Ground Emergency Medical Services for Trauma Scene Transport in the United States

M. Kit Delgado, MD, MS; Kristan L. Staudenmayer, MD, MS; N. Ewen Wang, MD; David A. Spain, MD; Sharada Weir, PhD;
Douglas K. Owens, MD, MS; Jeremy D. Goldhaber-Fiebert, PhD

- How much more effective do helicopters need to be compared to ground ambulances in order to be cost-effective for transport from the site of injury to a trauma center, given their costs, safety profiles, and inevitable use of minor injury patients?



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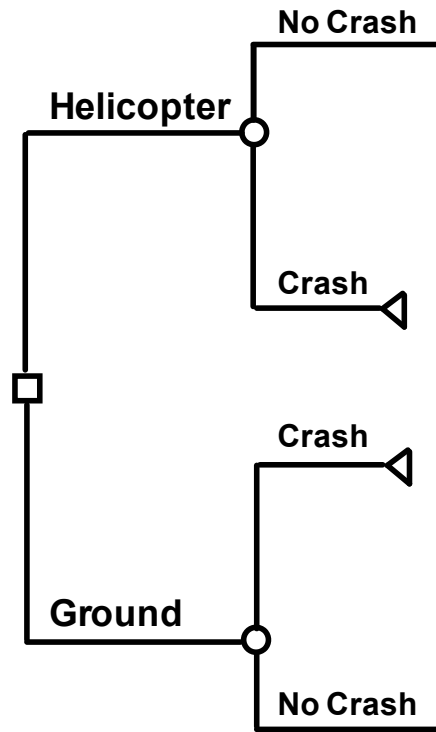
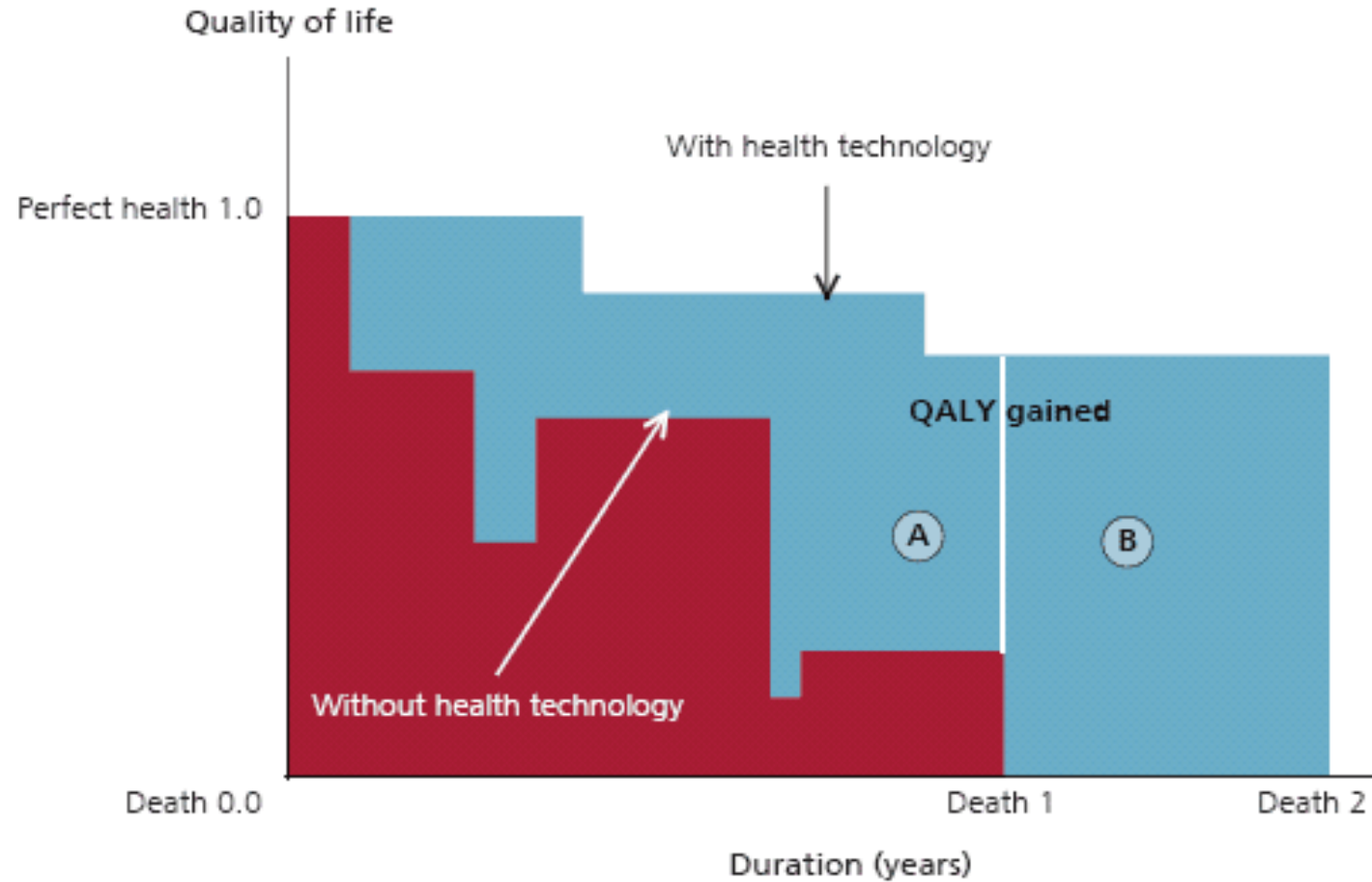
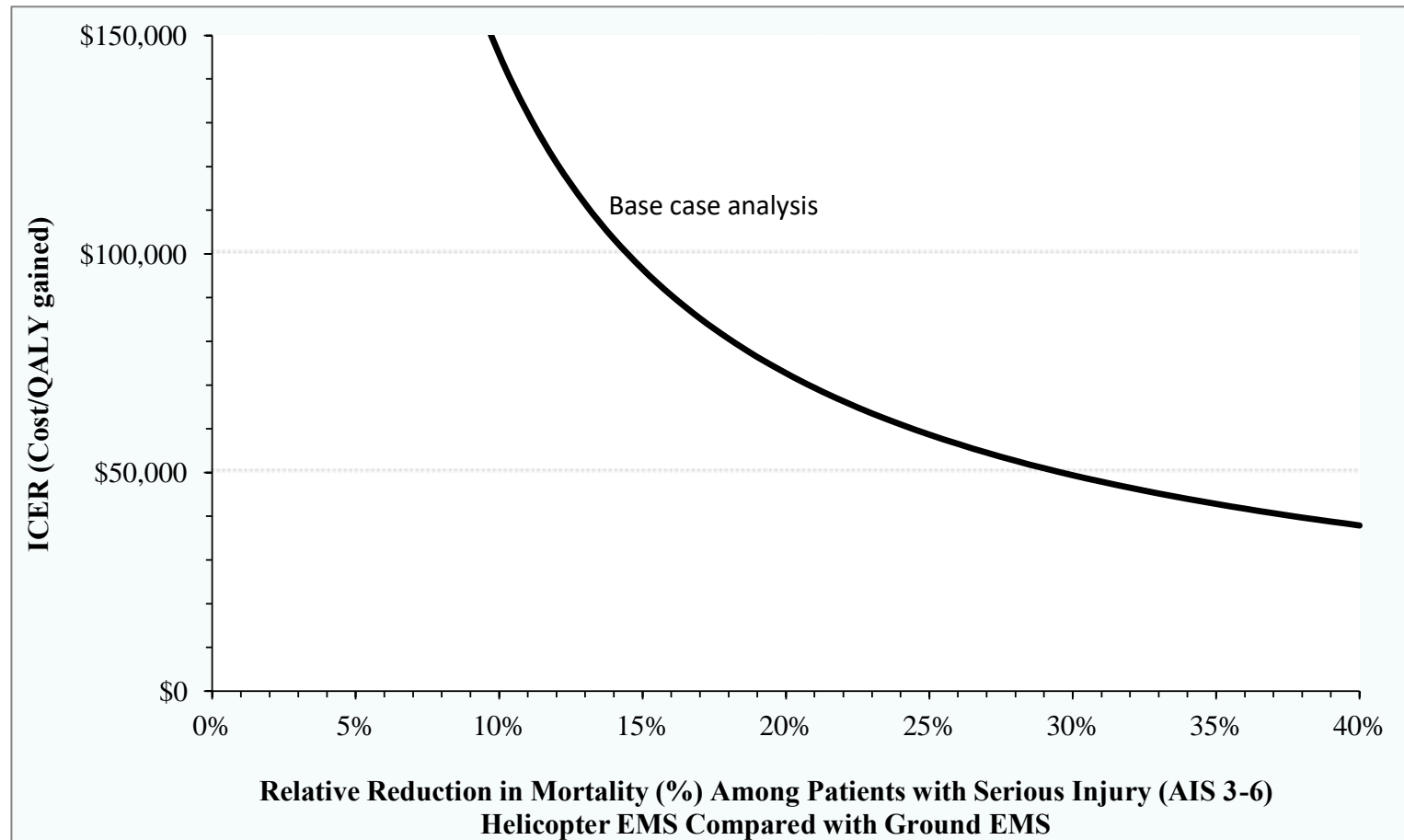


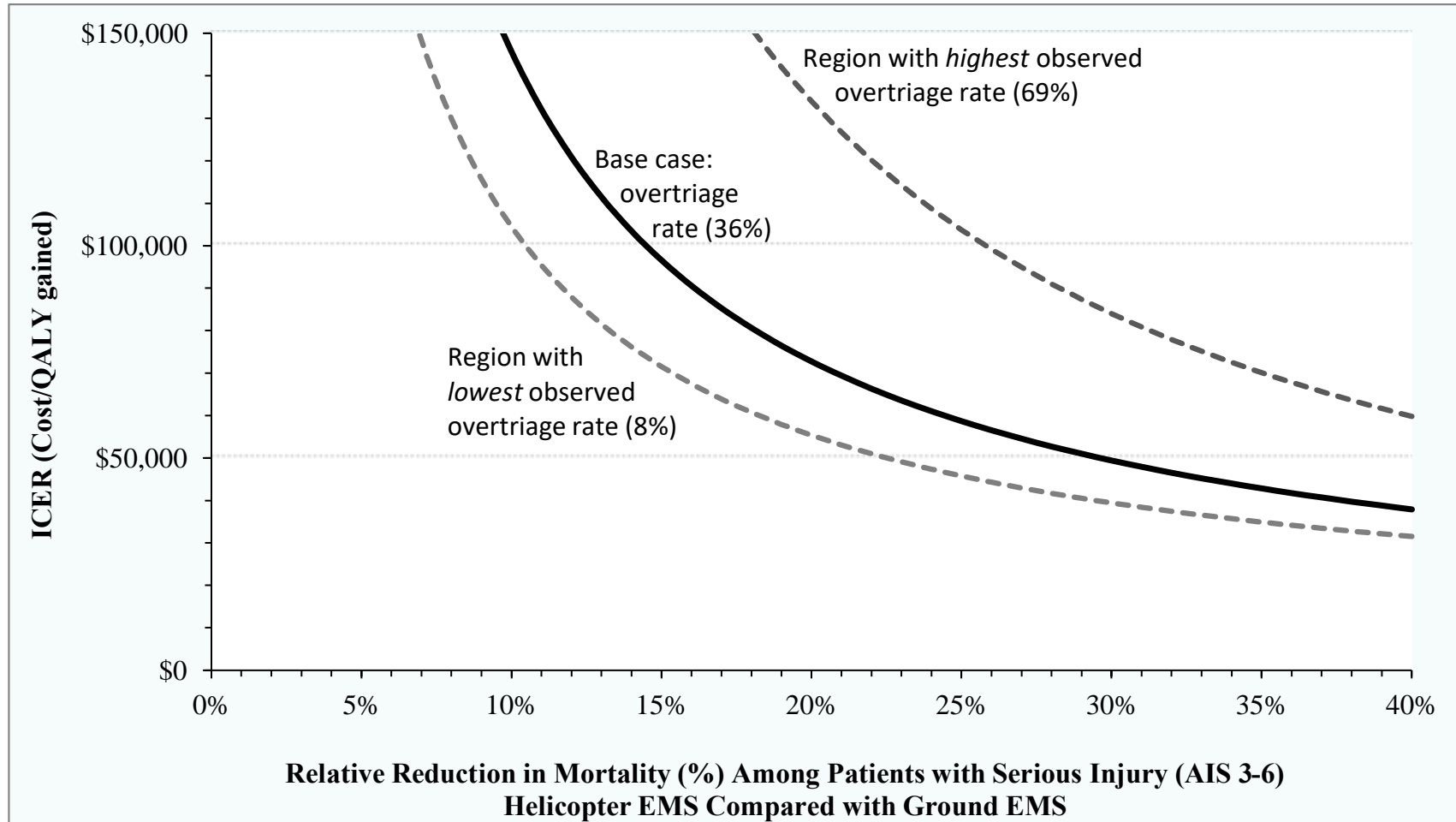
Figure. Diagram of the concept of QALY (quality-adjusted life years)



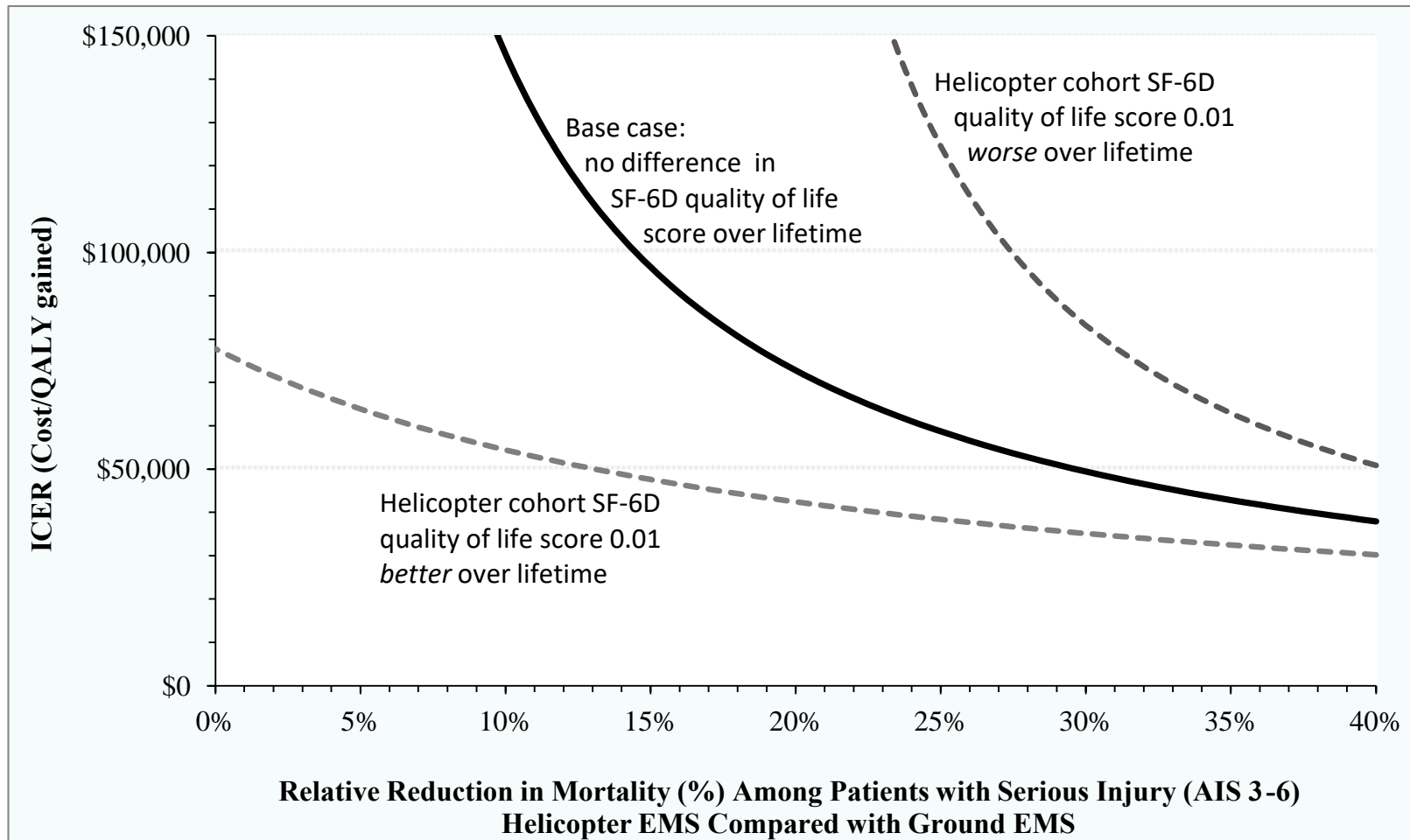
Threshold relative reduction in mortality needed for helicopter to be cost-effective



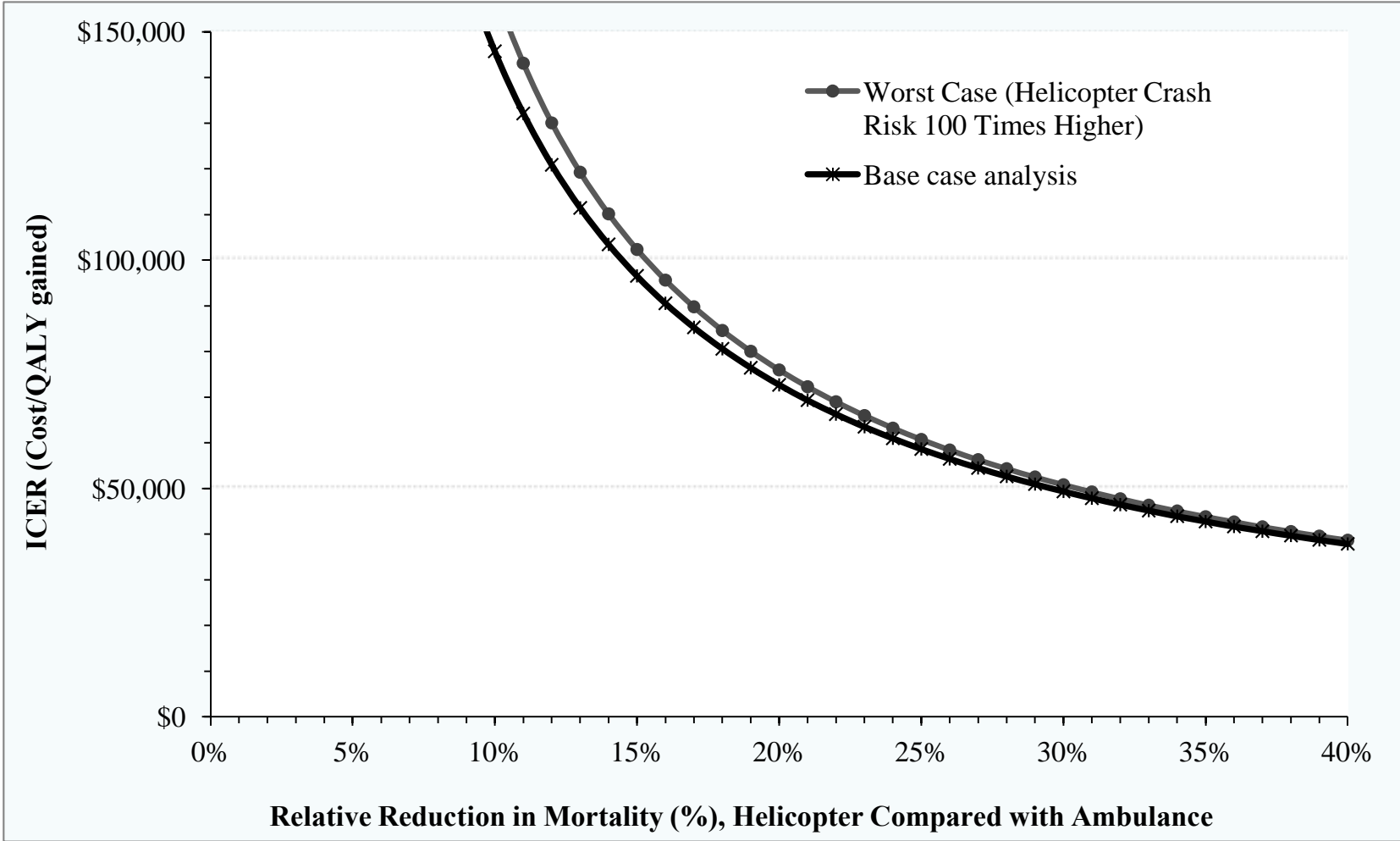
Effect of overtriage on cost-effectiveness



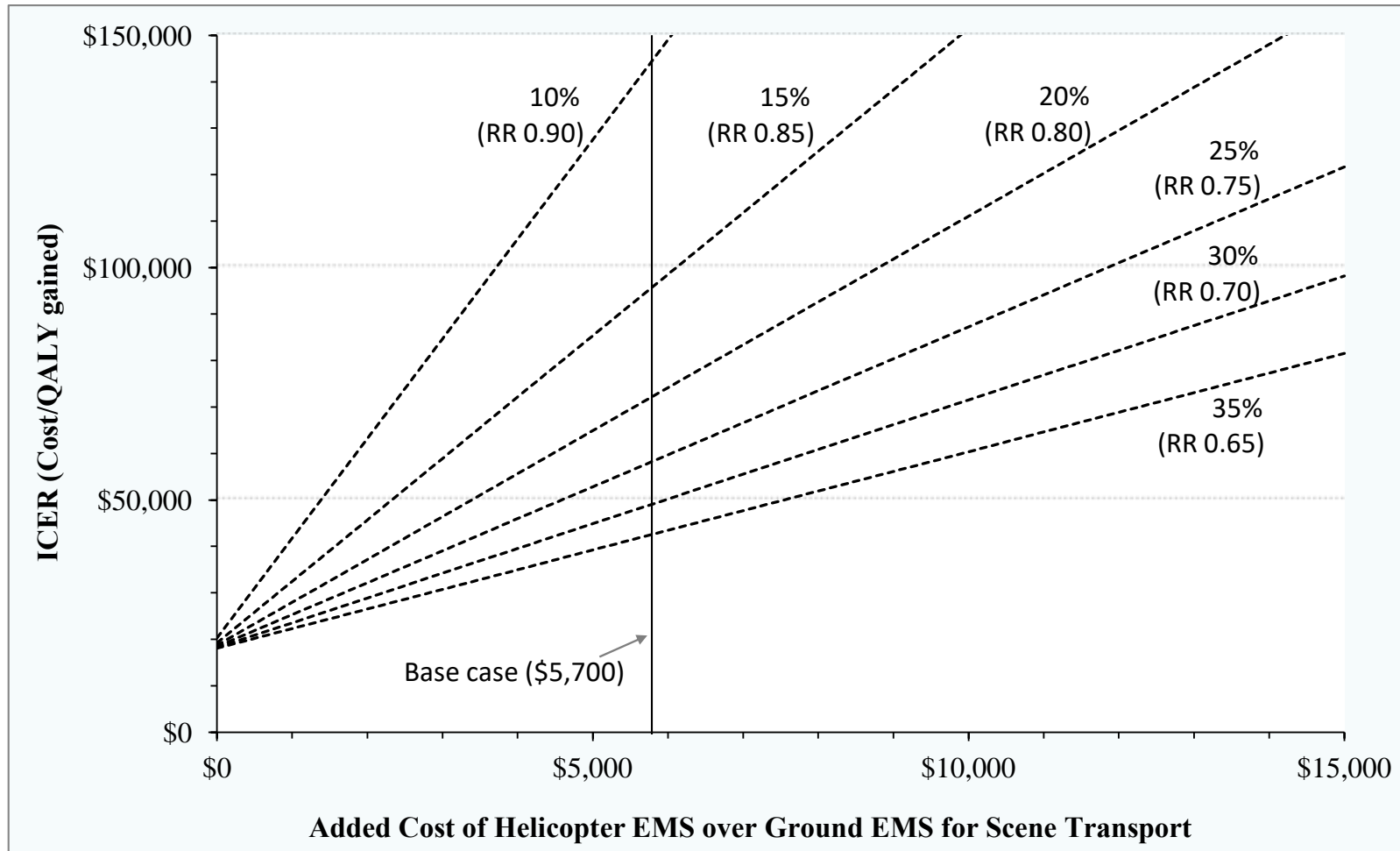
Effect of disability outcomes on cost-effectiveness



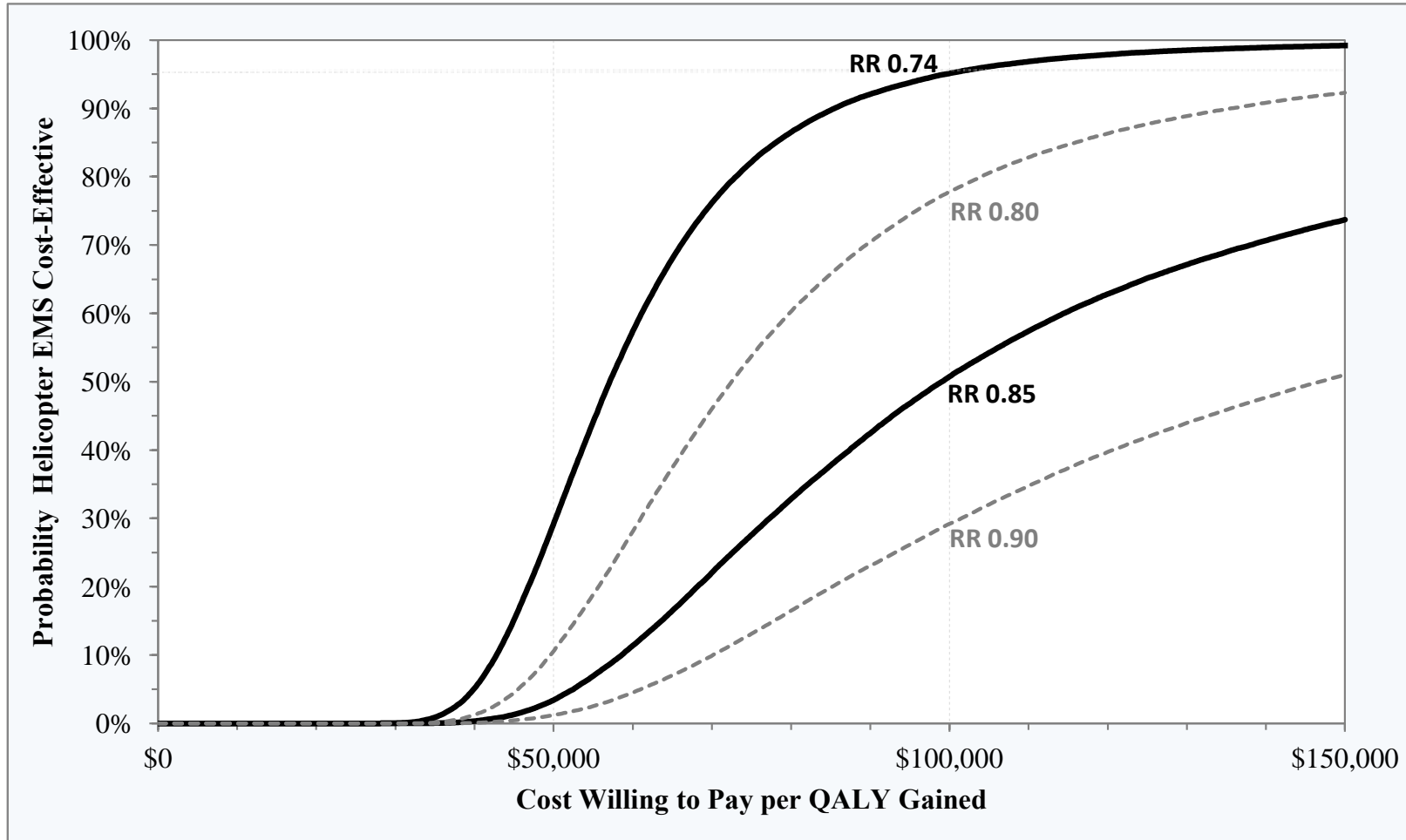
Effect of fatal crash risk on cost-effectiveness



Effect of cost/transport on cost effectiveness



Threshold relative reduction in mortality needed for helicopter to be cost-effective



Limitations

- **Findings only applicable to:**
 - Regions where both options exist, feasible
 - Regions that do not suffer opportunity costs from ground ambulance leaving
- **Option of helicopter EMS to trauma center vs. ground transport to non-trauma center not considered**

Conclusions

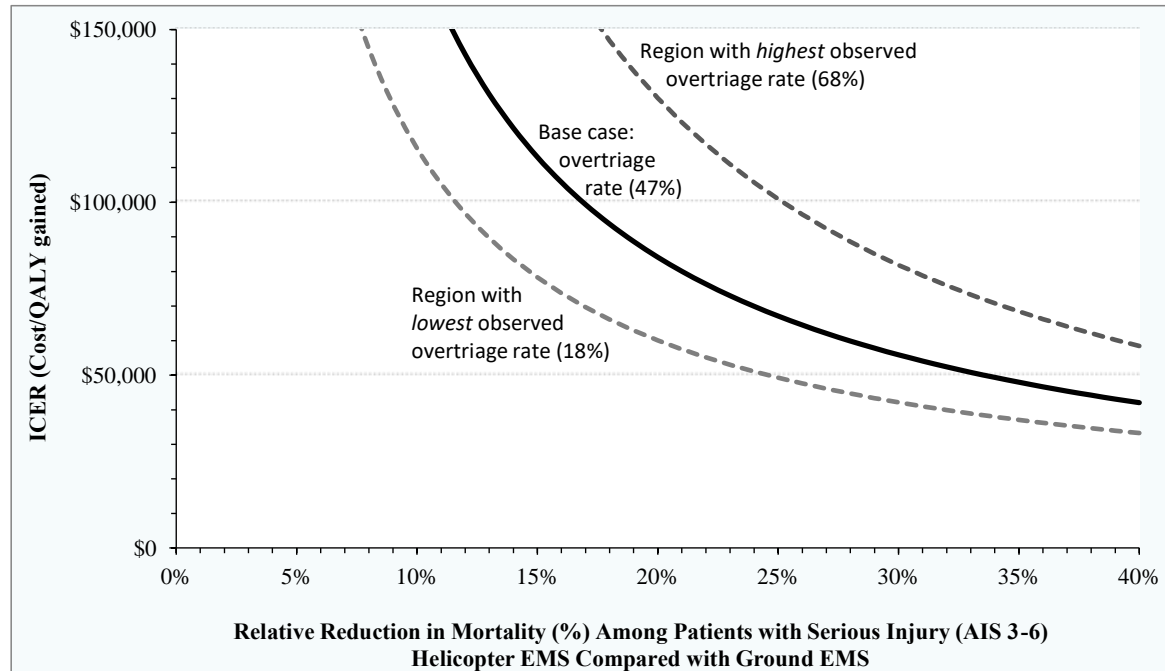
For the average patient requiring trauma center care, our analysis suggests the needed RRR of mortality to be cost-effective:

- 15% (i.e. 1.3 lives/100 transports) for \$100,000/QALY gained
- 30% (i.e. 3.3 lives/100 transports) for \$50,000/QALY gained

Given current uncertainties, if helicopter EMS reduces mortality by > 26%, there is a > 95% chance it costs <\$100,000/QALY

Implications

- **Reducing overtriage most likely way to improve the cost-effectiveness of helicopter EMS**



Comparing the Air Medical Prehospital Triage Score With Current Practice for Triage of Injured Patients to Helicopter Emergency Medical Services A Cost-effectiveness Analysis

Joshua B. Brown, MD, MSc; Kenneth J. Smith, MD, MS; Mark L. Gestring, MD; Matthew R. Rosengart, MD, MPH; Timothy R. Billiar, MD; Andrew B. Peitzman, MD; Jason L. Sperry, MD, MPH; Joel S. Weissman, PhD

Table 1. Air Medical Prehospital Triage (AMPT) Score

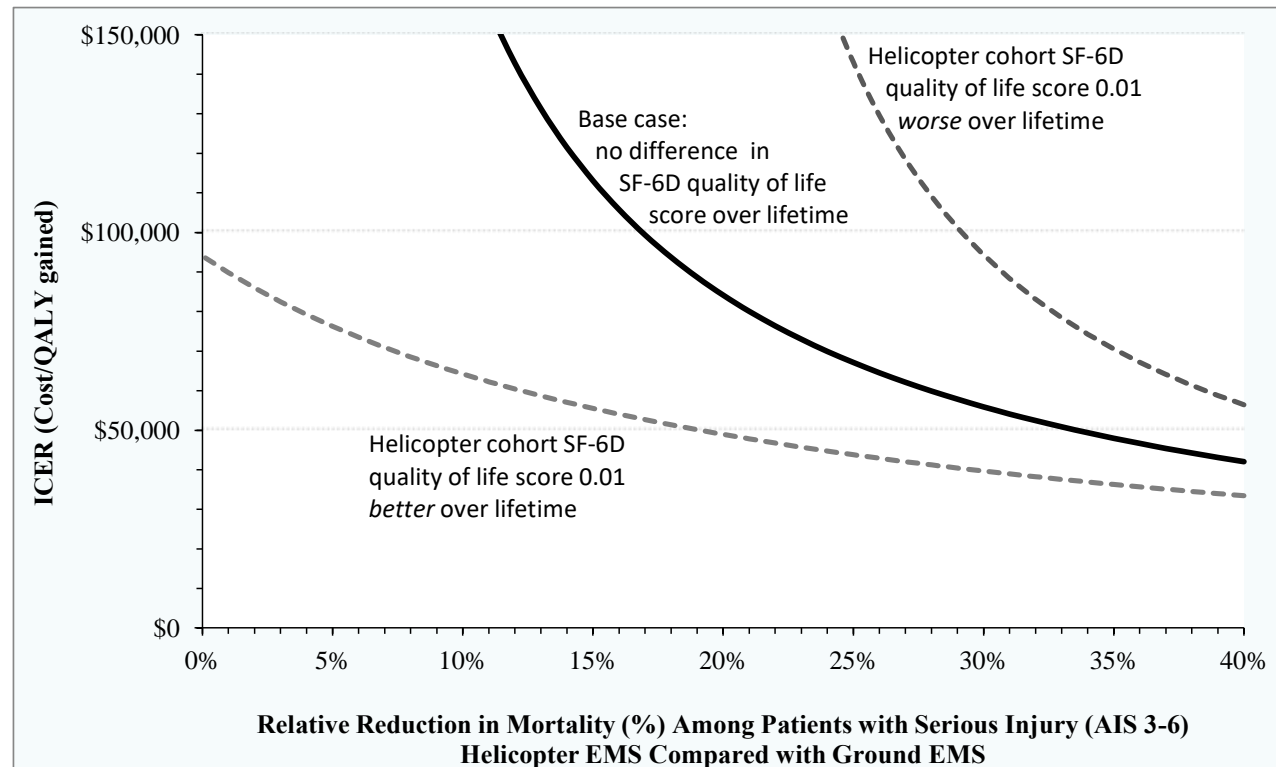
Criterion	Points
Glasgow Coma Scale score <14	1
Respiratory rate <10 or >29 breaths/min	1
Unstable chest wall fractures ^a	1
Suspected hemothorax or pneumothorax ^b	1
Paralysis	1
Multisystem trauma ^c	1
Physiologic plus anatomic criteria ^d	2
Helicopter transport should be considered if the AMPT score ≥ 2	

RESULTS The base case had an incremental cost-effectiveness ratio of \$255 333 per quality-adjusted life-year for current practice compared with the AMPT score. Assuming 20% of patients have severe injuries and assuming HEMS only benefits these patients, current practice had an incremental cost-effectiveness ratio of \$176 686 per quality-adjusted life-year. Probabilistic sensitivity analysis demonstrated that current practice is inferior in 85% of iterations, only becoming favored when the cost-effectiveness threshold is greater than \$310 000 per quality-adjusted life-year.

Bottom Line: better triage using validated instruments, increases value of HEMS

Implications

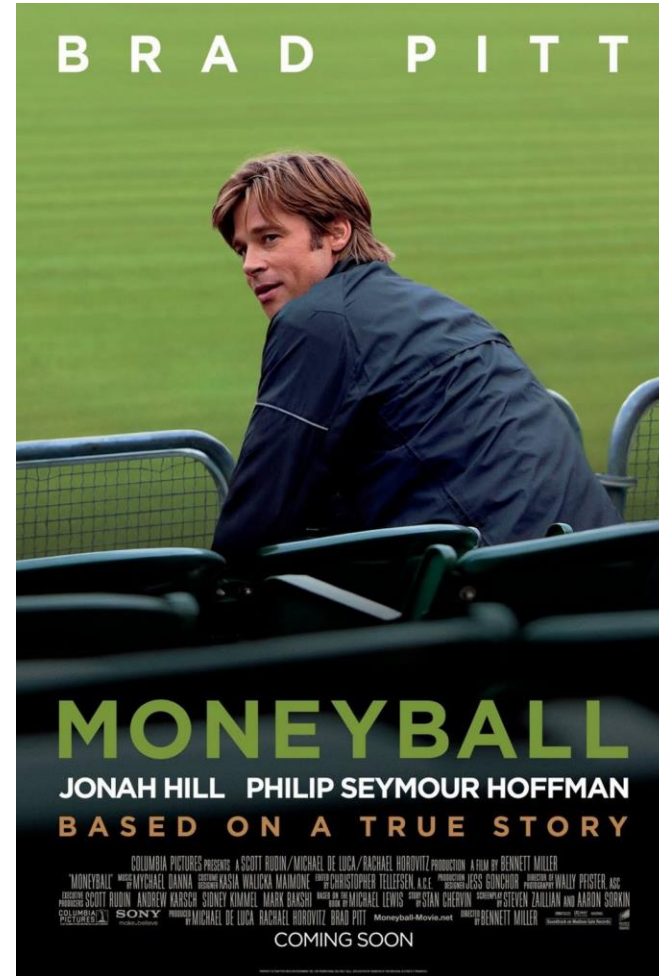
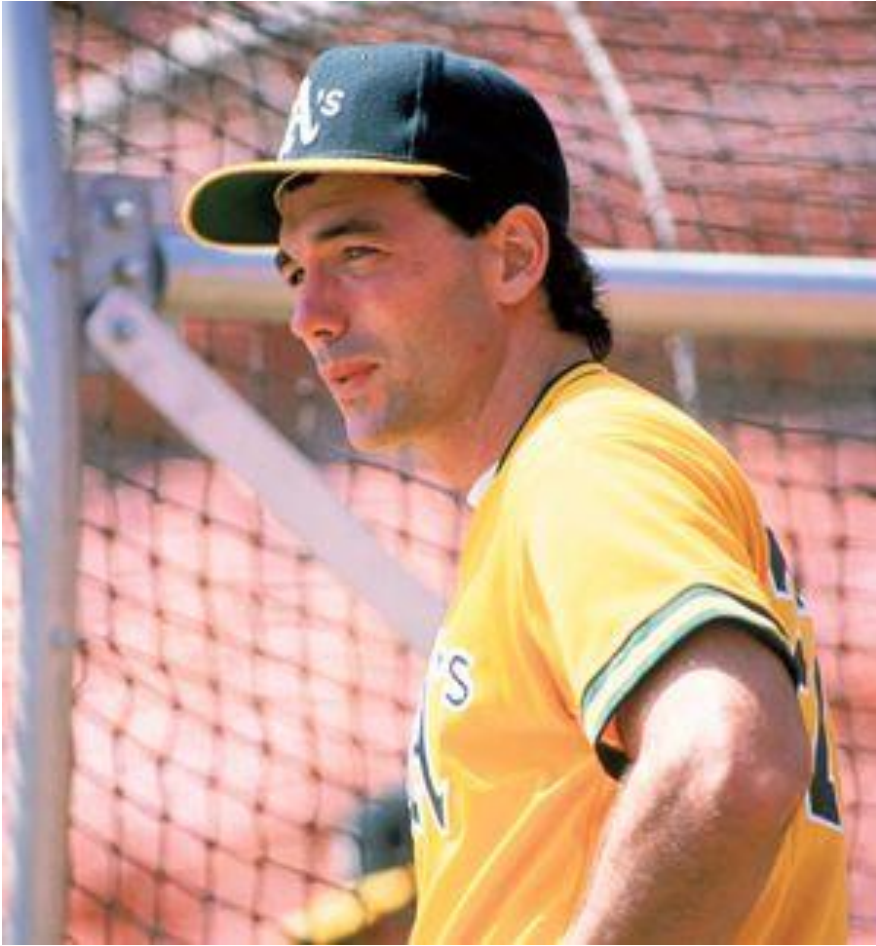
- **Huge need to study non-mortality outcomes more rigorously in U.S.**



Thank You

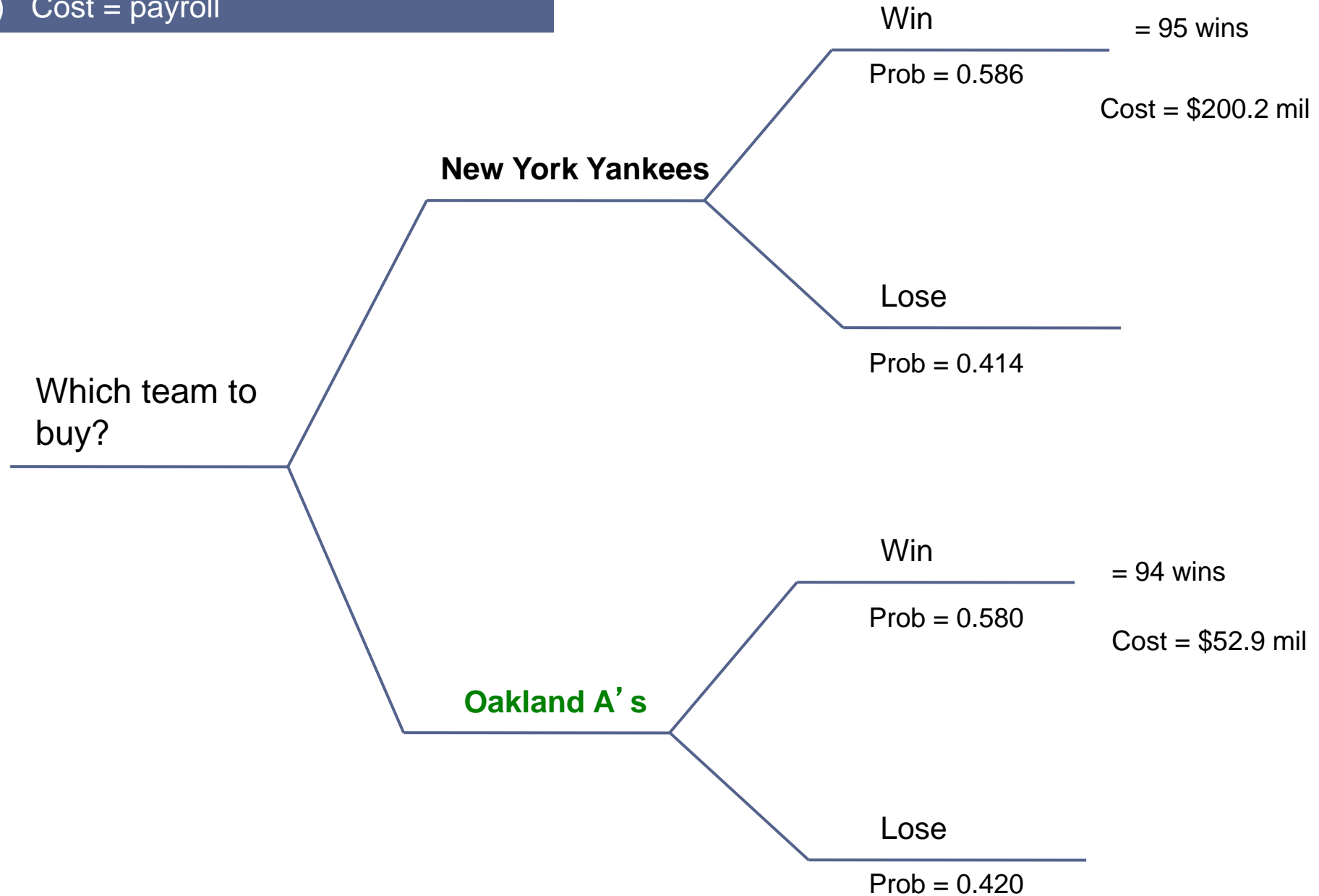


Appendix: Cost-effectiveness analysis in 5 minutes or less



Model Assumptions:

- 1) Effectiveness = winning percentage
- 2) Cost = payroll



Model Assumptions:

- 1) Effectiveness = winning percentage
- 2) Cost = payroll

New York Yankees

Win = 95 wins
Prob = 0.586
Cost = \$200.2 mil

Lose
Prob = 0.414

Win = 94 wins
Prob = 0.580
Cost = \$52.9 mil

Lose
Prob = 0.420

Yankees expected to win more, but cost more.
Can afford the A's, but should you buy the Yankees?

Cost: $\frac{\$200.2 \text{ mil} - 52.9 \text{ mil}}{95 \text{ wins} - 94 \text{ wins}}$

Effectiveness: $\frac{95 \text{ wins} - 94 \text{ wins}}{95 \text{ wins} - 94 \text{ wins}}$

Incremental Cost-Effectiveness Ratio (ICER):
\$147.3 million/additional win

Depends on your "willingness-to-pay" threshold

In baseball, market value for player salaries is \$3-5 million/additional win they are expected to produce